



Empowering Tomorrow

March 2026



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Agenda

Topics

1 Group Current Position and Strategy Overview

2 Key Credit Highlights

3 FY25 Financial Performance



1. Group Current Position and Strategy Overview



Southeast Europe's leading downstream Group with presence along the energy value chain

Downstream

Upstream

Refining, Supply & Trading

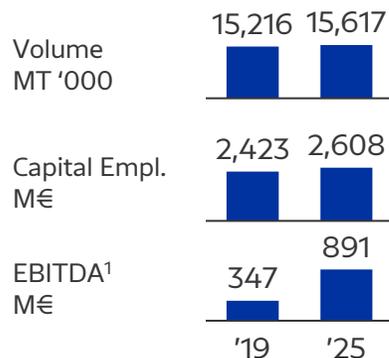
17.4mtpa / 342kbpd refining capacity (GR) from 3 coastal refineries

c.7m M³ crude/product tank capacity

>60% of domestic market share

54% exports

2,908 FTEs²



Petrochemicals

240kt capacity (PP)

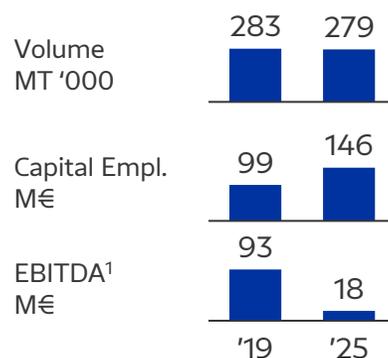
60kt PP plant upgrade in progress (by 2026)

33kt capacity (BOPP)

Vertical integration in propylene supply

>65% exports

202 FTEs²



Domestic Marketing

1,557 fuel stations (EKO and BP brands)

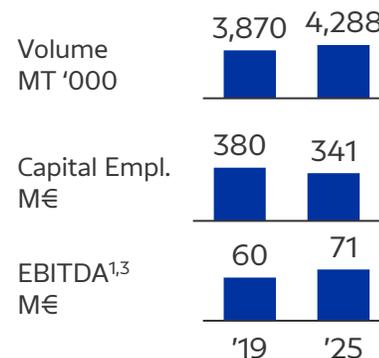
Leading position in all GR markets

Premium brand and service offering

Developing e-mobility network

c.1/3 of Greek market

350 FTEs²



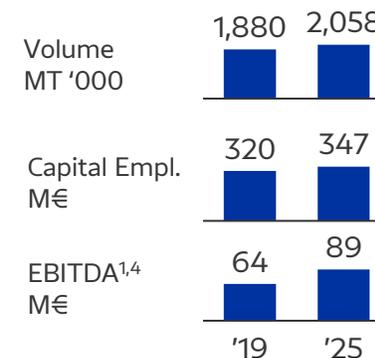
International Marketing

336 fuel stations across **5** SE Europe countries

Vardax pipeline in operation
Vertical integration with refining

Market leader with EKO Cyprus, Jugopetrol, OKTA

568 FTEs²



E&P

6 offshore early exploration blocks in Greece (>54 K sq.km)

Partnership with ExxonMobil in 3 blocks

JV with Chevron signed lease agreements for **4 new offshore blocks⁵** in Greece

Completed seismic surveys in all licensed blocks

Exited all onshore blocks

21 FTEs²



Group diversification with RES expansion in SEE and integration in power & gas through Enerwave

Power

RES

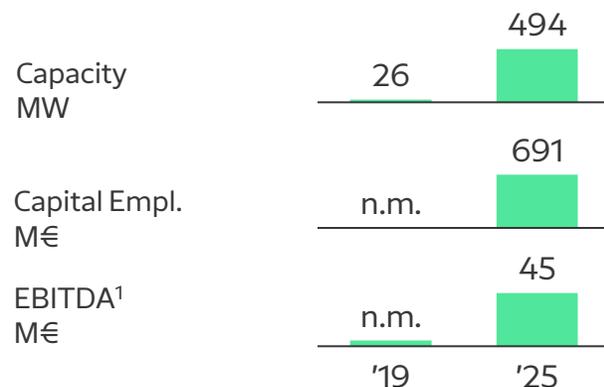
On track for **>1.5 GW** installed capacity by 2028

>6 GW development pipeline across SE Europe

Front-runner in BESS development

Presence in 5 countries in SEE

37 FTEs²



Enerwave

100% in Enerwave

852 MW CCGT capacity

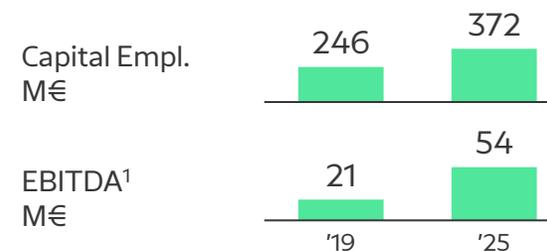
>6% retail mkt. share

~3 TWh production

Growing capabilities in Energy Management

Successfully monetized non-core assets

327 FTEs²



Strategy Update



Downstream

Refining

Petrochemicals

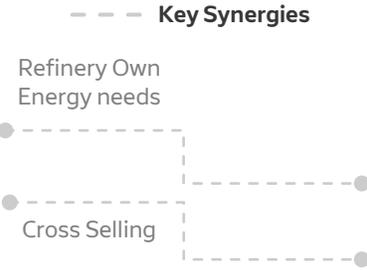
Trading

Marketing

Sustainable Fuels

Strategic Objectives

- Decarbonize operations via **renewable energy** and carbon capture options
- Continue pursuing **operational excellence** across the existing asset base to maximise performance
- Leverage **trading desk** to optimize supply, capture market opportunities and improve risk framework
- Explore downstream **growth opportunities** in Southeast Europe
- Expand our presence in **marketing** and improve customer experience
- Mature **sustainable fuels projects**, with options for hydrogen and e-fuels





Power

Thermal Generation

RES / BESS

Portfolio Management

Energy Management

Commercial

Energy Services

Strategic Objectives

- Expand** regionally, **hybridize** and **technologically diversify RES portfolio**
- Invest in **flexible generation** assets and **battery storage**
- Strengthen project development** and **energy trading capabilities**
- Explore **vertical integration opportunities in the Balkans**
- Grow and improve **performance of commercial business**
- Unlock **synergistic Group value** via integrated portfolio energy management, gas sourcing & retail

Upstream

Strategic Objectives

- Maintain exposure to **potential upstream** value creation through exploration partnerships



Operational Excellence

Drive **operational excellence**

Optimize in **governance** and **operating model**

Leverage human capital, digitalization, and AI adoption to **enable transformation**



2. Key Credit Highlights



Key Credit Highlights

- 1 Continued downstream relevance, favorable regional product balances and positive macro trends in Greece
- 2 Regional downstream market leader, one of the largest refiners and fuel distributors/retailers in SEE
- 3 Superior through-the-cycle profitability underpinned by resilient commercial & logistics operations and high-margin marketing business
- 4 Integrated power business with balanced generation capacity across renewables and CCGT and captive demand from supply business
- 5 Robust cash flow profile and conversion enable capital providers remuneration and growth
- 6 Strong track record of growth in financial performance with focus on balance sheet strength
- 7 ESG strategy anchored on the most widely adopted standards and frameworks

Oil relevance
demand in 2040 expected to remain at current levels

17.4 mtpa / 342 kbpd
refining capacity, largest in Greece and the SEE region

\$7-8/bbl consistent overperformance
vs system benchmark margin in 2021-2025

1.5 GW RES Mature portfolio across **5 countries** in SEE with **>65% fixed contracted capacity**

>€0.5bn free cash flow generation
Pro-forma

c.2.5x EBITDA growth
vs 15 years ago

7 UN SDGs
incorporated in group strategy

c. 500 kbpd structurally short
middle distillates in Med on average until 2030

#1 fuel retailer
in Greece and some adjacent SEE countries

€0.5bn Downstream EBITDA p.a.
generated without dependencies on refining margins

0.8 GW CCGT flexible capacity **350k** power and gas retail customers with significant synergy potential

>60% cash conversion
avg. over the last 3 years

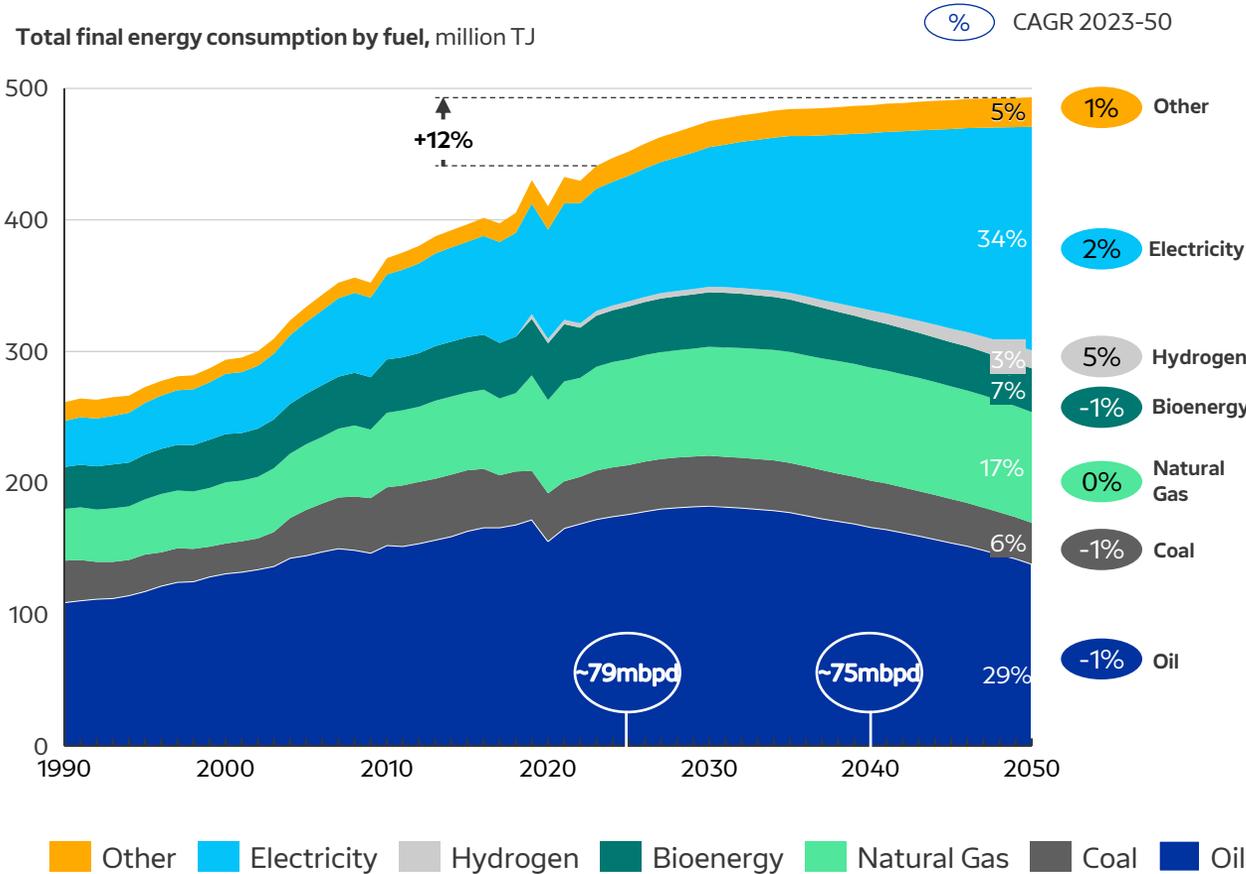
1.5x Group Net Debt/Adj. EBITDA
Avg. over the last 4 years

27.4 / B / 52
ESG risk rating by Sustainalitics/ CDP/ S&P Global



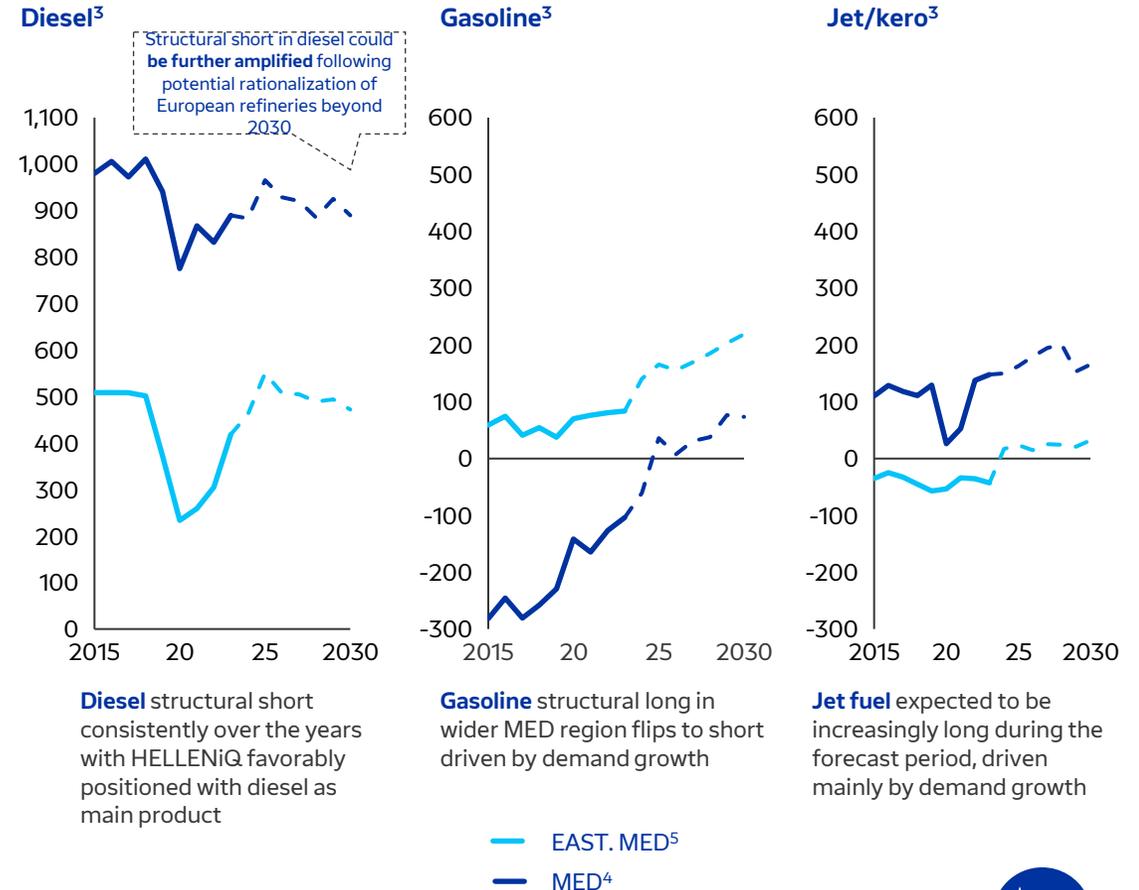
1 Energy demand growing and expected to remain strong for fuels; regional market balances to continue tightening

Oil Remains Relevant for Longer, Plateauing After 2040; Refined Products Expected to Remain the Predominant Energy Source for the Next Decades...



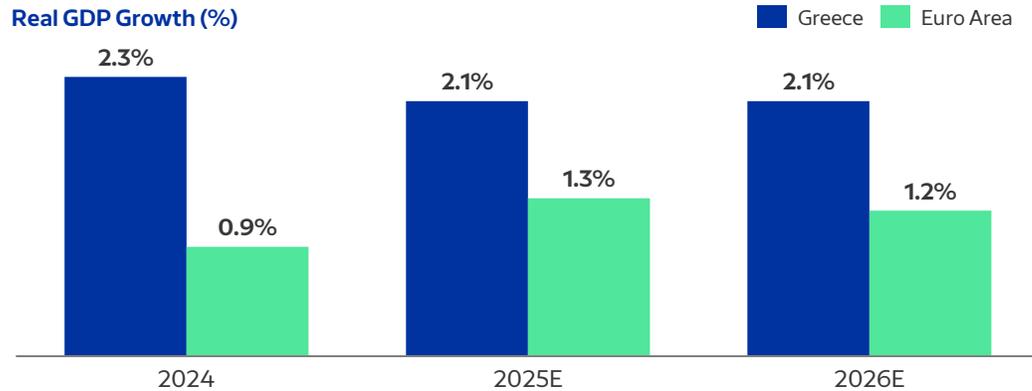
... With the Mediterranean Region Expected to Remain Structurally Short in Diesel, with Tighter Balance in Gasoline and Jet Fuel

Net imports², Mediterranean (thousand bbl/day)

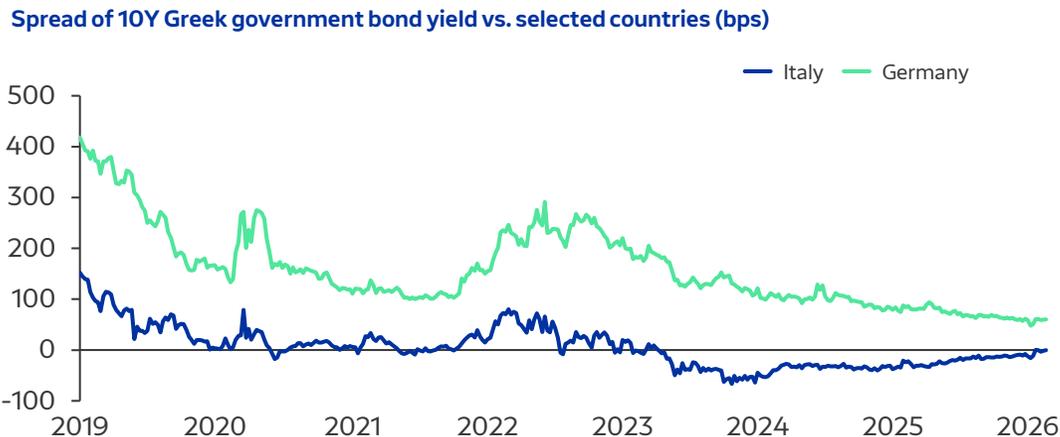


1 HELLENiQ, the leading fuel supplier in Greece uniquely placed to benefit from the country's strong macroeconomic momentum

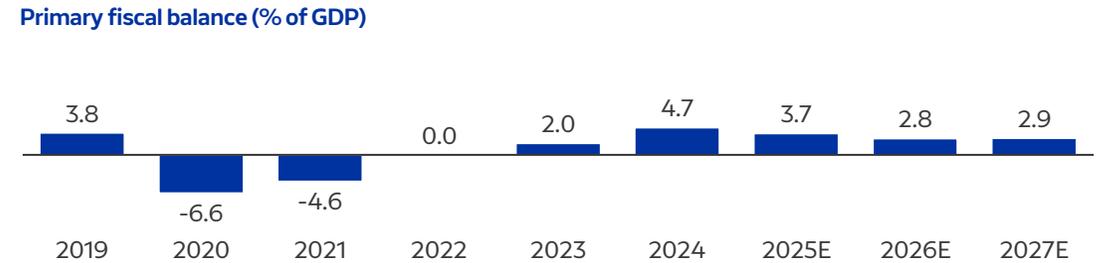
Greece's economy growing amongst the fastest in Europe ...



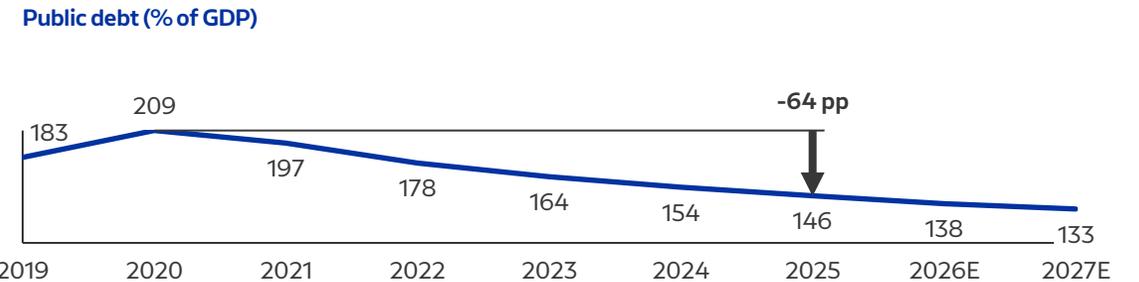
...leading to tightened bond spreads vs peers



One of only few EU countries with a primary fiscal surplus...



...and rapidly declining public debt levels...



...help Credit Ratings return to Investment Grade



2 Complex Refining, Supply & Trading system complemented by strong Fuels Marketing platform, achieving high returns on the back of asset quality, logistics infrastructure and route-to-market integration

Average Adj. EBITDA³

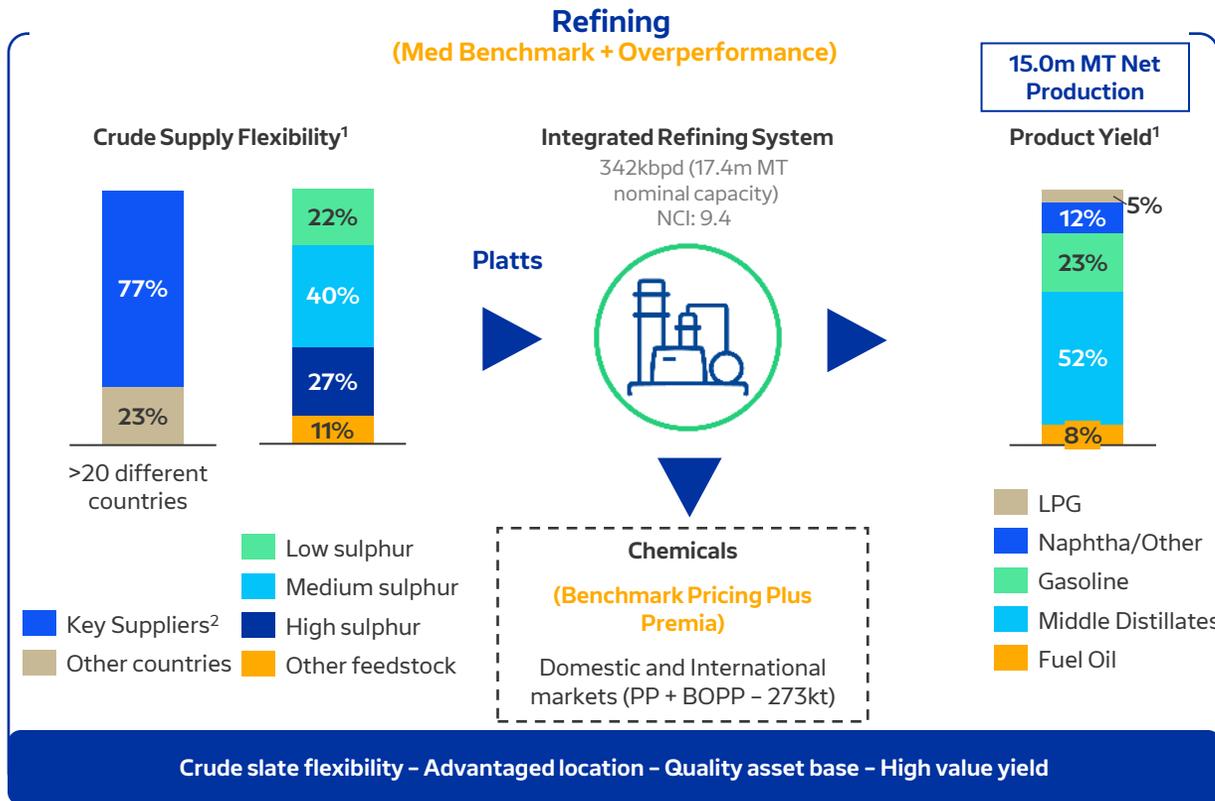
~€500m

~€400m

~€130m

Complex integrated refinery system in advantaged location, with input and logistics flexibility and a high-value product yield...

... with strong market positions



~45%

~55%

Commercial and Logistics (Platts + Sales Premia)



In-market own networks

4.3m MT

1.7m MT

~40% delivered by own network



2 Retail and Distribution Business provides further complementarity to refining and own route to market with important geographical diversification

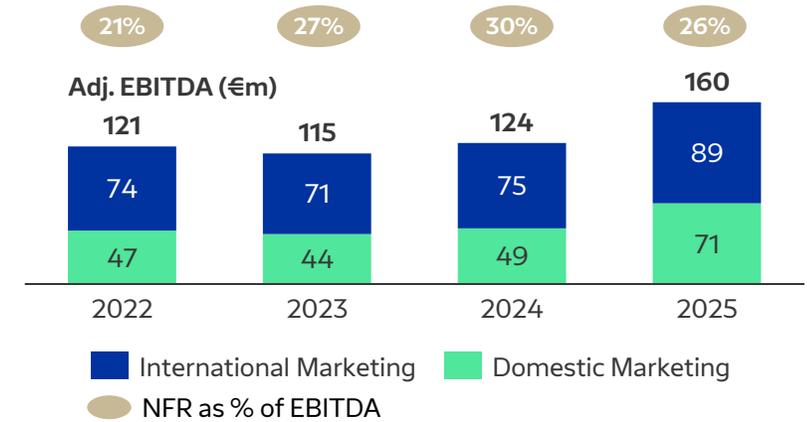


Market leader in fuels with > 1,500 fuels stations in Greece, complemented by an international network with a growing position in each market...

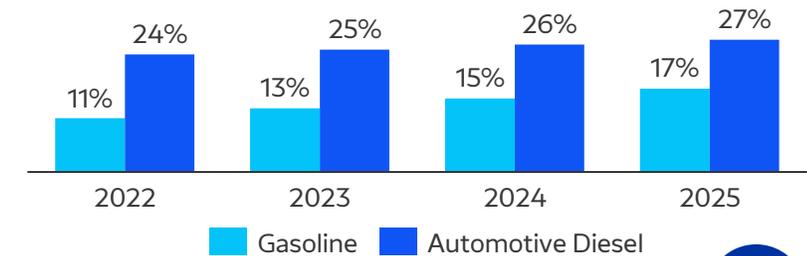
Fuels	# of fuels stations	2025 Volumes (mt)	Market position (estimated)
Greece	1,557	4,288	#1
Cyprus	101	244	#1
Montenegro	47	137	#1
Republic of North Macedonia	29	96	#3
Bulgaria	101	219	#3
Serbia	58	116	#6
Total	1,893	5,100	

c. 33% Market share¹
6% Market growth

Highly profitable retail business with high margins and NFR contribution

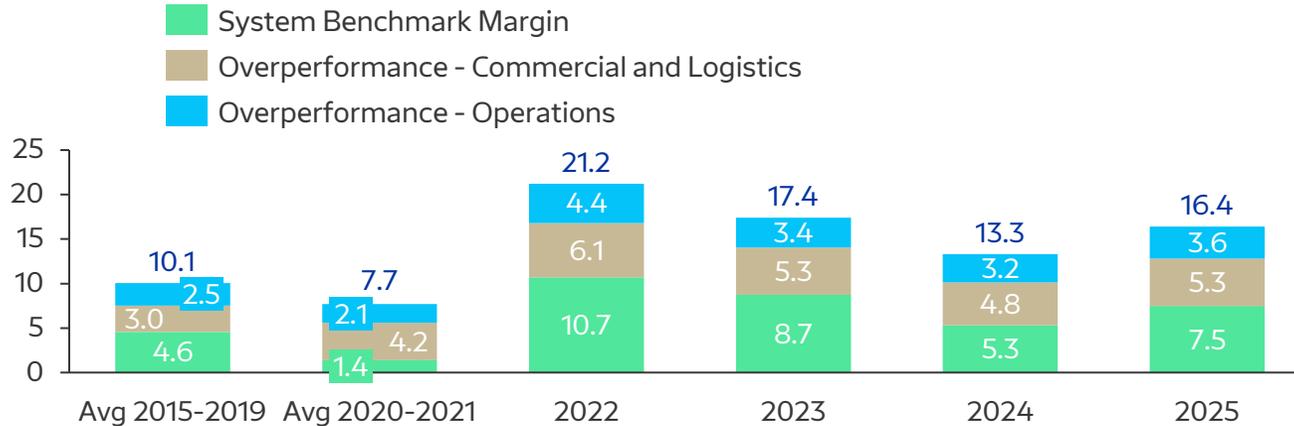


Market leading domestic retail business with high penetration rates for premium fuels

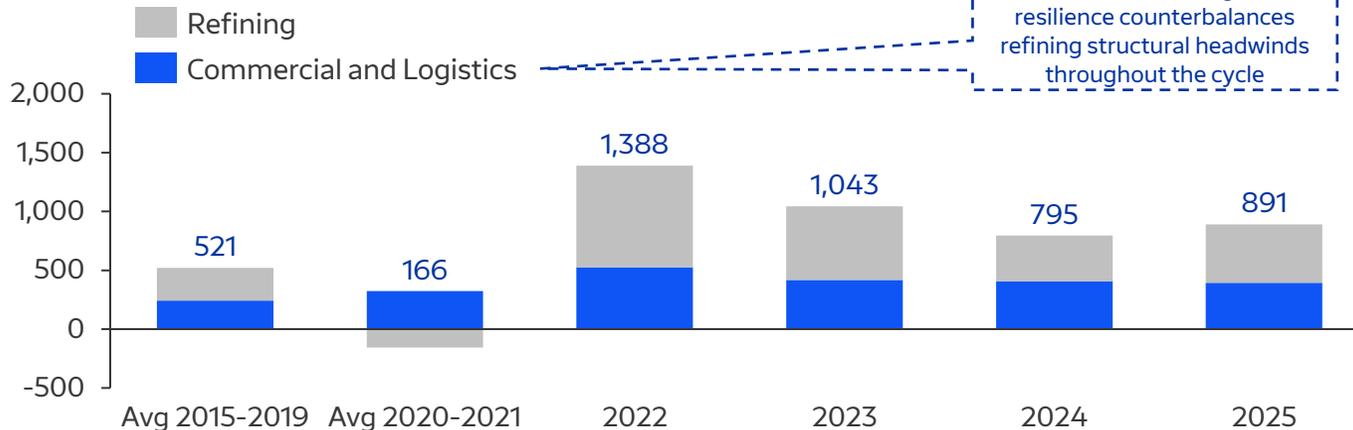


3 Resilient Commercial & Logistics as well as refineries complexity and location drives consistent overperformance throughout the cycle

Realized margin analysis (\$/bbl)¹



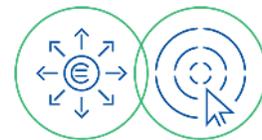
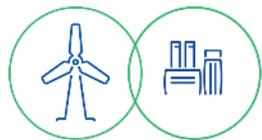
Adj. EBITDA analysis (€m)



- **Flexible refining system** with synergies in processing and trading and ability to capture crude / feedstock arbitrage opportunities and **proven ability to respond to supply disruption**
- **Highly complex plants** with **white products >80%**, enabling volume gains (density escalation)
- **Logistics infrastructure** (storage, pipeline connections, proximity to demand centres, break-bulk) **provide significant competitive advantage in supplying the domestic market**
- Strong physical footprint in East Med and downstream integration support **exports net-backs in regional market**
- Recently established trading team in Geneva improves **risk management framework** and commercialization capabilities



4 Integrating renewables, gas-fired generation and retail in our Power Business to capture synergies, complement the existing portfolio and increase value



Generation

Energy Management & Trading

Supply

Portfolio of solar, wind and storage renewable assets across 5 countries in Southeast Europe as well as 2 CCGT plants in Greece

Sourcing and distribution of natural gas and electricity

Provision of electricity and gas supply services as well as additional retail offerings such as Smart Home Energy Efficiency Solutions and charging stations for Electric Vehicles

Operational Capabilities

0.8 GW CCGTs
3 TWh CCGT production
0.5 GW RES
0.7 TWh RES production

- Trading capabilities across energy value chain (oil products, electricity, gas) with significant physical positions
- Active participation across commercial & logistics and balancing markets

3 TWh electricity sales
320k electricity customers
27k gas customers

Synergies and Complementarity

- Synergies with downstream and power business (PPAs, managing refining BU short position)
- Allows creation of an integrated offering to customers

- Significant physical position under management (gas supply, generation portfolio, aggregation)

- Customer base allows to capitalize on cross-selling opportunities with marketing network
- Long-term offtakes for RES customers

~€100m

2025 Power Adj. EBITDA*

€350m

Power Target Adj. EBITDA

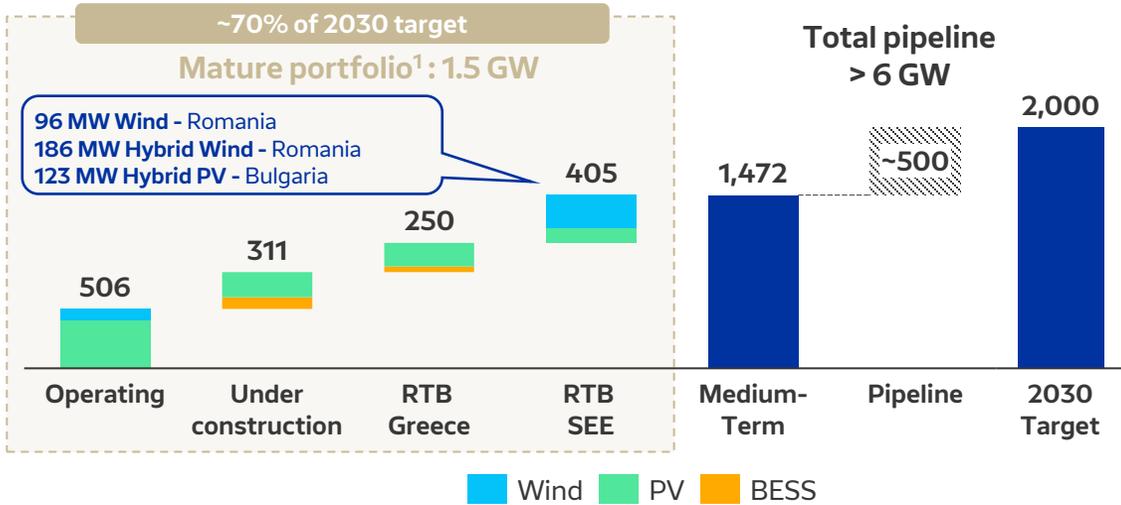
10%

Target Returns for New RES Investments



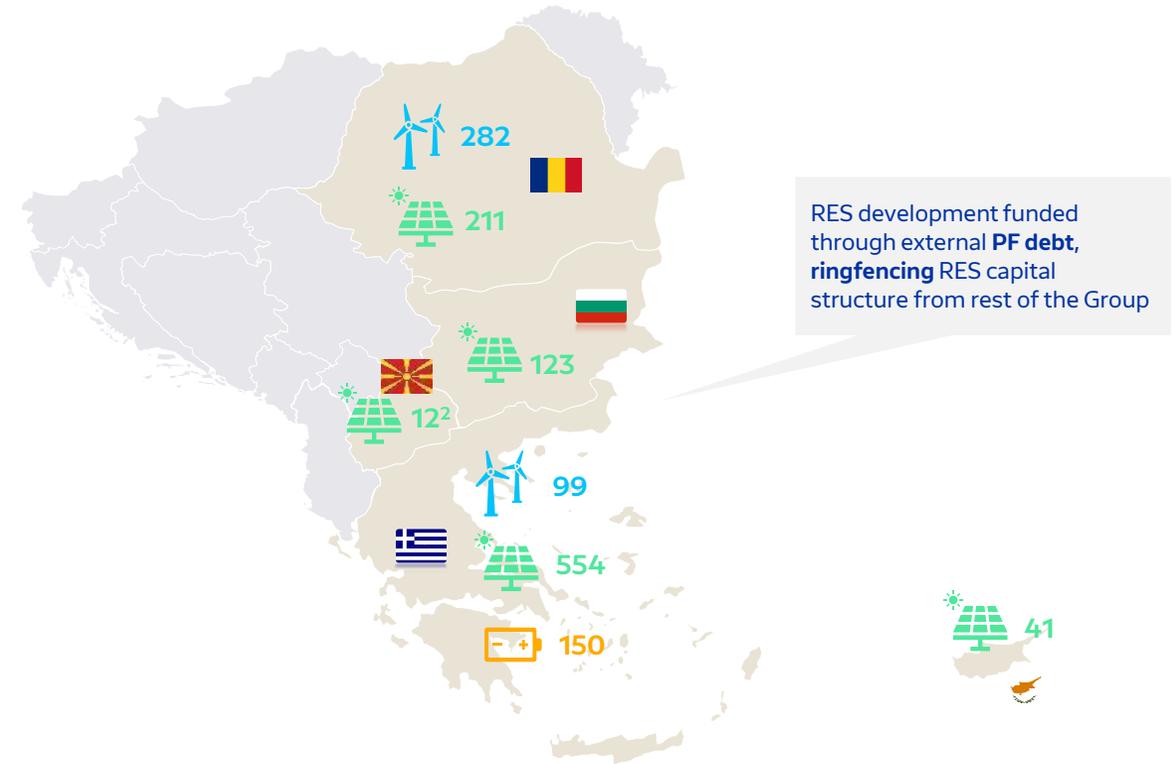
4 Renewables opportunity in the SEE region represents a green growth pillar for HELLENiQ ENERGY's business model

RES capacity evolution (MW)



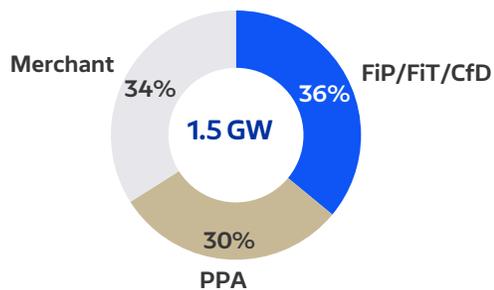
RES mature portfolio¹ (MW)

Total: 1.5 GW

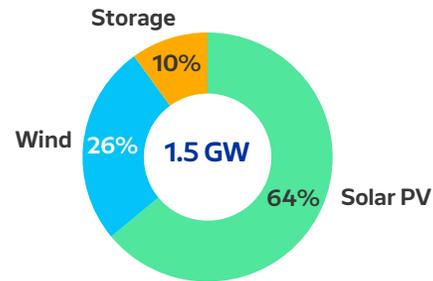


Well-balanced and highly-contracted portfolio provides cash flow visibility

Split by revenue type

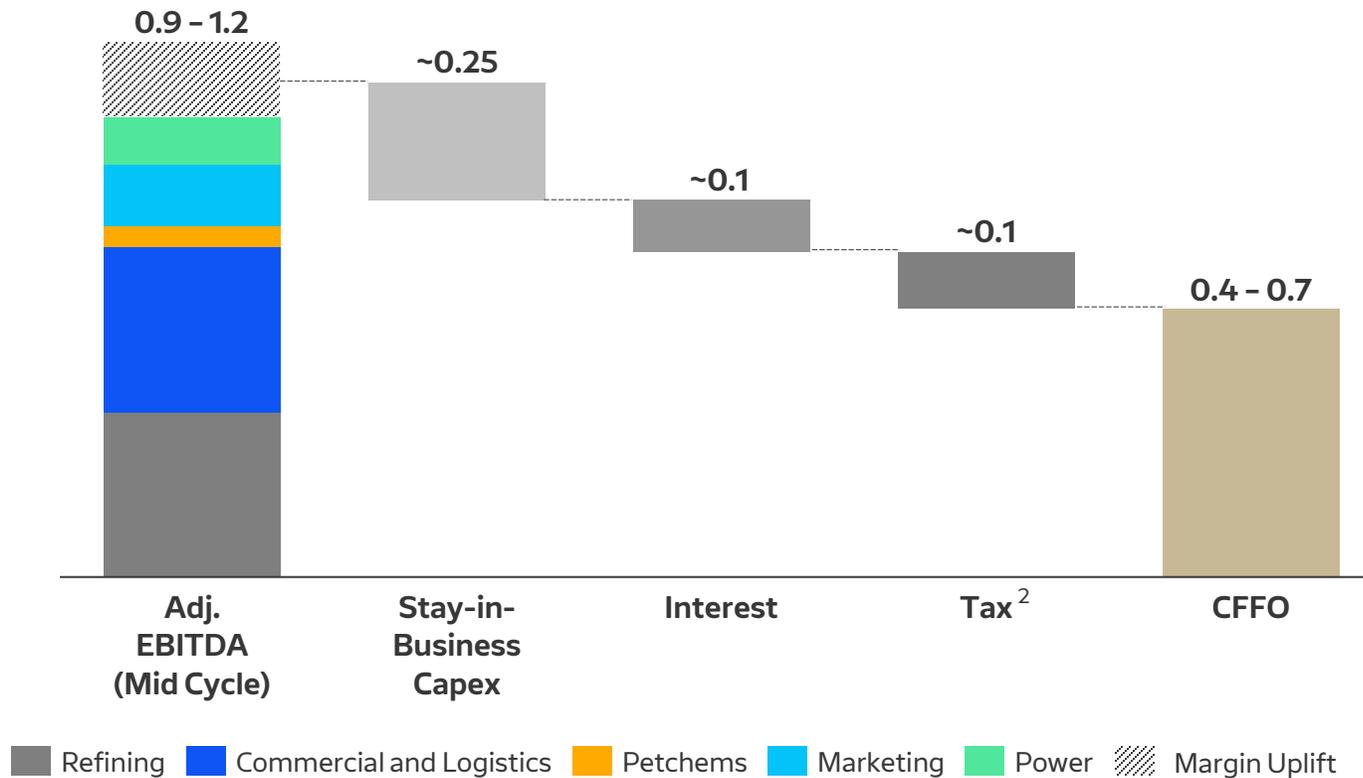


Split by technology



5 Strong and resilient cashflow in a mid-cycle providing ample room for deleveraging and facilitating growth

Pro-forma Cash-flow¹ Profile (€bn)



Strong Organic cashflow covering stay-in-business capex, interest and tax providing sufficient headroom for growth plan and managing leverage



Ability to return capital to shareholders without compromising financial profile and growth

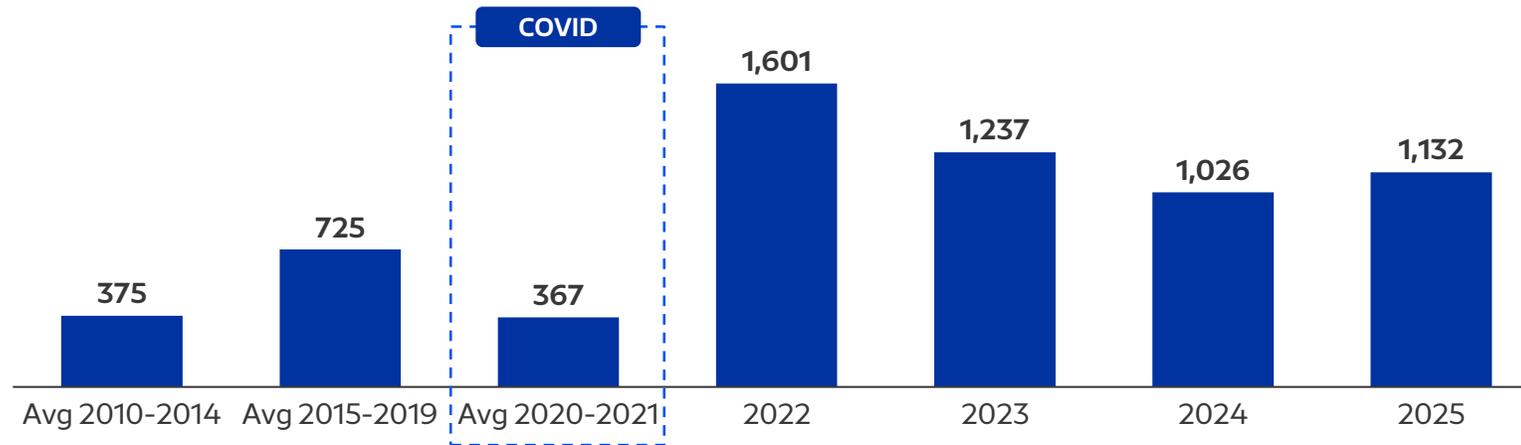


> 60% average cash conversion³ over the last 3 years

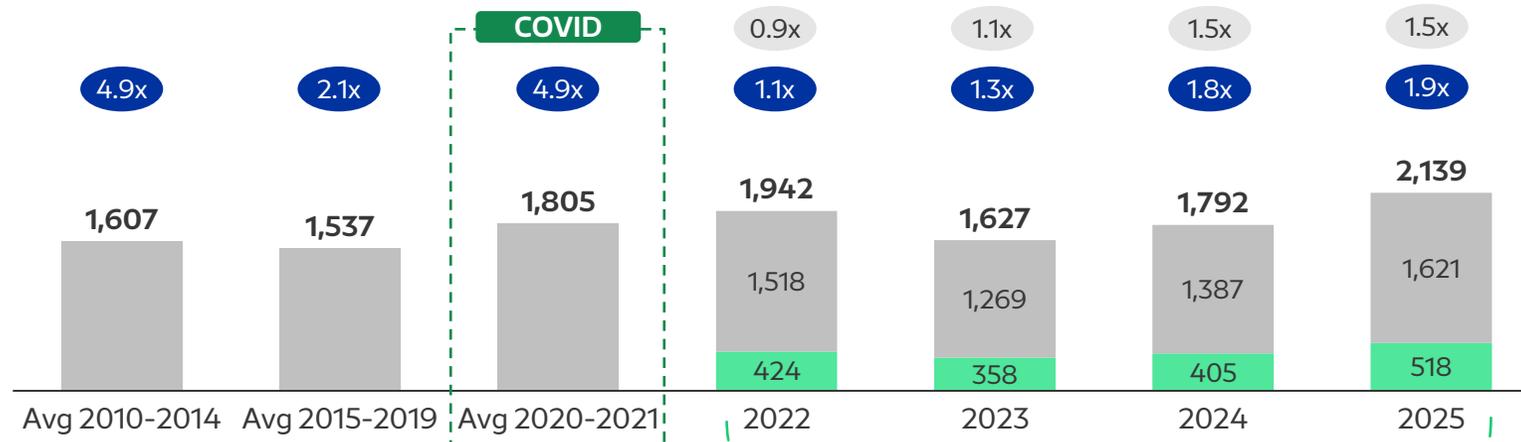


6 Rebase EBITDA from €0.7bn before COVID to >€1bn currently, while strengthening balance sheet

Adjusted EBITDA (€m)



Net Debt (€m)



■ Downstream Net Debt ○ Downstream Net Debt / Adj EBITDA
■ Power Net Debt ○ Group Net Debt / Adj EBITDA

Growing while improving leverage position

- Sustained, long-term EBITDA growth through periods of macroeconomic stress and exogenous shocks
- Growth driven by focus on **operational excellence, effective leadership and a strategic expansion into power and gas** and the energy transition
- Simultaneous strengthening of the **balance sheet** through improved cash conversion, operational efficiencies, and a disciplined approach to deleveraging



7 ESG strategy anchored on the most widely adopted standards and frameworks

Voluntary reporting standards and frameworks

SUSTAINABLE DEVELOPMENT GOALS

GRI

United Nations Global Compact

The Athens Stock Exchange ESG Reporting Guide

THE GREEK SUSTAINABILITY CODE
ESG Sustainability Reporting System

HELLENiQ ENERGY Group has been adopting the most widely followed standards and reporting frameworks and rated by leading ESG rating agencies

ESG data providers and rating agencies

SUSTAINALYTICS
a Morningstar company

MSCI

CDP
DISCLOSURE INSIGHT ACTION

S&P Global

Bloomberg

LSEG DATA & ANALYTICS

FTSE Russell

ecovadis

ESG Indexes

FTSE4Good

ATHEX ESG INDEX

HELLENiQ ENERGY has been included in the FTSE4Good Index Series since 2016 and in the ATHEX ESG Index since its establishment (2021)



7 ESG Ratings Detailed Overview

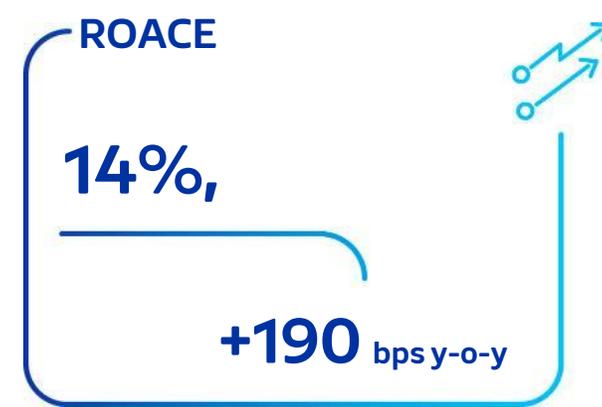
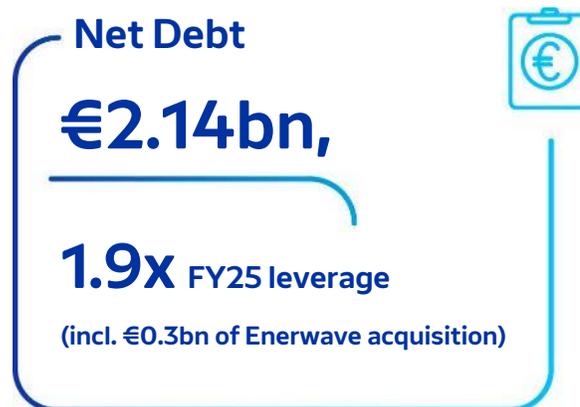
ESG Rating Agency	ESG Score	Rating Scale		Reference Year	Comments
		High	Low		
 CDP DISCLOSURE INSIGHT ACTION	B	A	D-	2022	Climate Change 2023 - Management band
 S&P Global	52 ¹	100	0	2022	Up from 50 in 2021 Top percentile (85) ¹ Oil & Gas Refining & Marketing
 SUSTAINALYTICS a Morningstar company	27.37 ²	0	100	2022	ESG Risk Rating: Medium (1Q24) / Qualitative Performance – Controversies: 1 Low (1Q23)
 MSCI ESG RATINGS BBB	BBB ³	AAA	CCC	2022	ESG Controversies: no controversies, Lowest Flag
 ecovadis	"Silver Recognition Level"	100	0	2022	Awarded by the Ecovadis rating body to Group's subsidiary EKO S.A.
 Bloomberg	5.2 Leading	10	0	2022	ESG Disclosure Score: 59
 REFINITIV	B- 57	A+	D-	2022	Third Quartile ("good relative ESG performance and above average degree of transparency in reporting material ESG data publicly") / A+ ESG Controversies Score ⁴
 ATHEX ESG Data Portal	95% Transparency	100	0	2022	Powered by ATHEX ESG Data Portal



3. FY25 Financial Performance



FY25 Group financial highlights



4Q / FY 2025 Group key financials

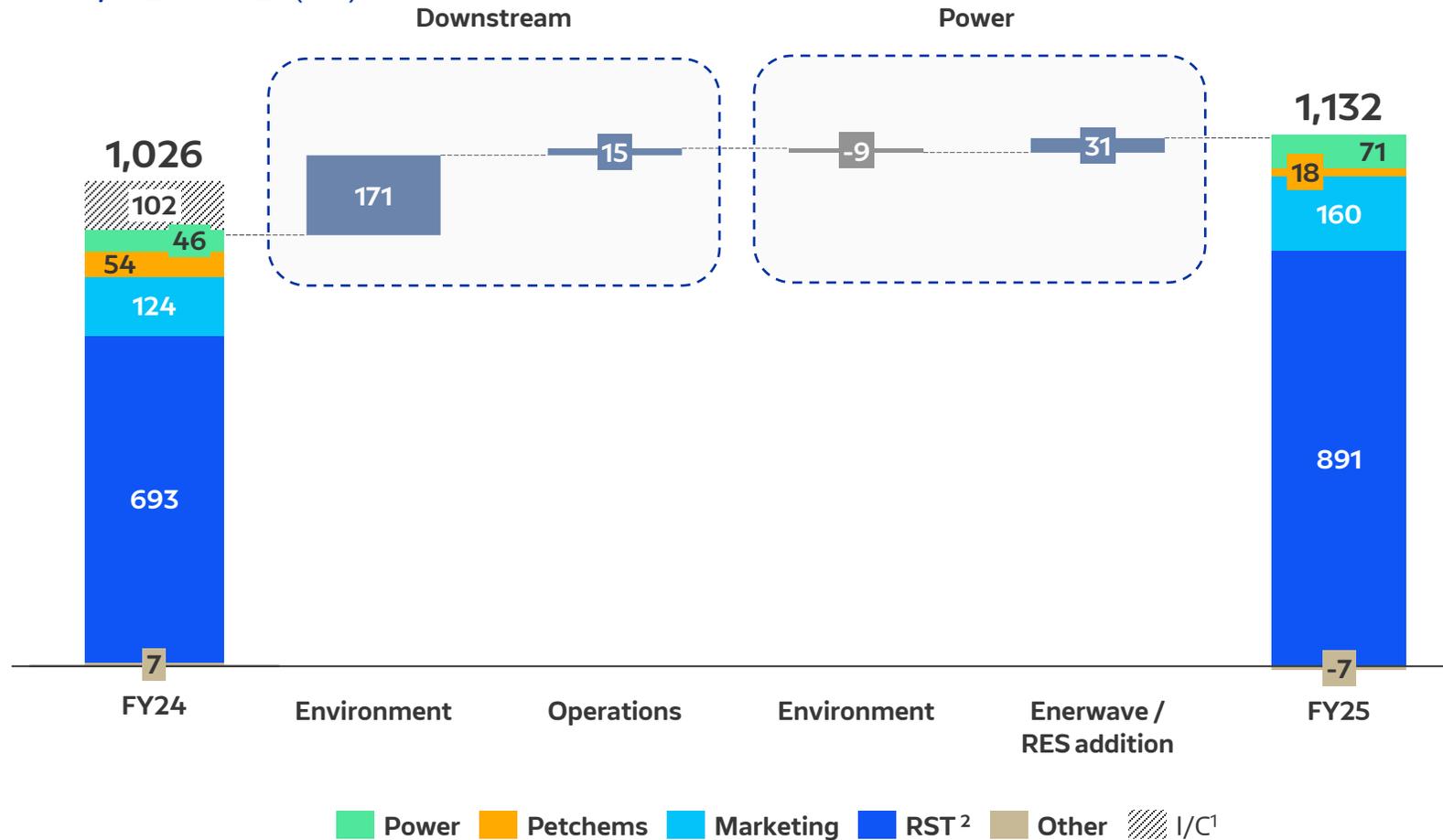
IFRS € MILLION	4Q		Δ%	FY		Δ%
	2024	2025		2024	2025	
Income Statement						
Sales Volume (MT'000) - Refining	4,133	4,272	3%	16,286	15,617	(4%)
Sales Volume (MT'000) - Marketing	1,451	1,522	5%	6,028	6,346	5%
Power Power Generation (GWh)	169	799	-	695	1,993	-
Sales Revenue excl. taxes	3,024	3,137	4%	12,768	11,615	(9%)
Segmental EBITDA						
- Refining, Supply & Trading	232	330	42%	795	891	12%
- Petrochemicals	2	(3)	-	54	18	(67%)
- Marketing	14	26	89%	124	160	29%
- Power	11	16	53%	46	71	53%
- Other	15	(2)	-	7	(7)	-
Adjusted EBITDA¹	273	366	34%	1,026	1,132	10%
Share of profit of associates ²	(13)	0	-	(24)	10	-
Adjusted EBIT¹ (including Associates)	176	284	61%	666	801	20%
Financing costs - net ³	(28)	(27)	5%	(119)	(110)	8%
Adjusted Net Income^{1,4}	117	189	62%	401	503	25%
Reported EBITDA	189	184	(3%)	811	736	(9%)
Income tax (incl. EU SC)	(19)	(25)	(31%)	(264)	(78)	70%
Reported Net Income	48	44	(9%)	60	173	-
Adjusted EPS (€)	0.38	0.62	62%	1.31	1.64	25%
EPS (€)	0.16	0.14	(9%)	0.20	0.57	-
Balance Sheet / Cash Flow						
Capital Employed ³				4,554	4,867	7%
Net Debt ³				1,792	2,139	19%
of which: non-recourse				381	363	(5%)
Net Debt / Capital Employed				39%	44%	5 pps
Total investments*	202	234	16%	434	757	74%
of which: RES	100	96	(4%)	146	175	19%
of which: Enerwave	-	13	-	-	199	-



Causal track and segmental results overview – FY25

Favorable refining backdrop, improved operations and Power contribution drive Group results

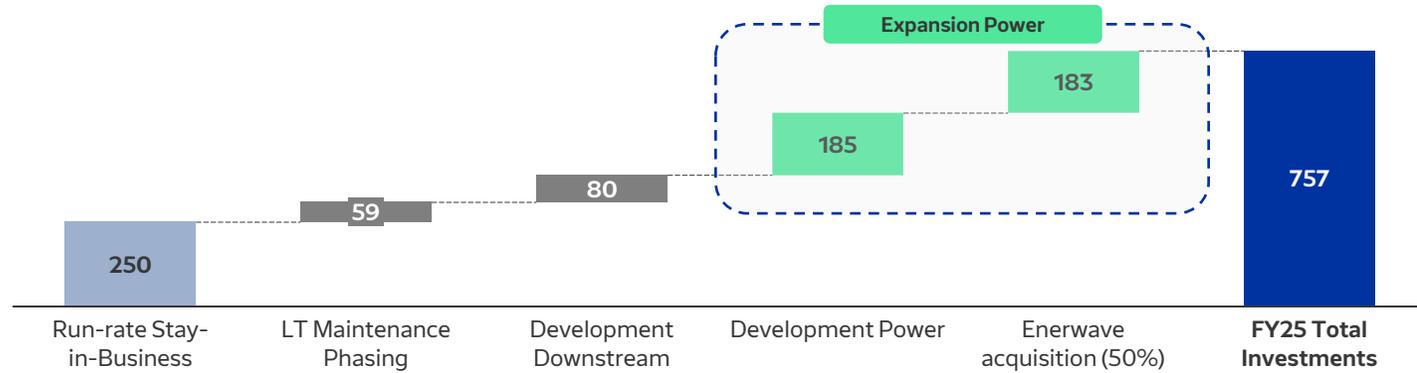
Adjusted EBITDA causal track, FY24 to FY25 (€m)



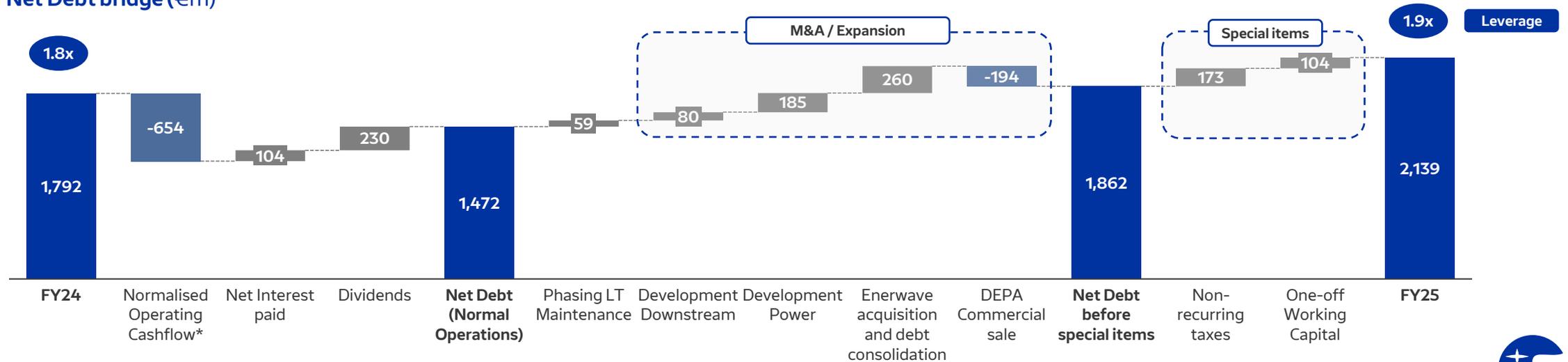
FY25 investments and cash flows

Strong cash flow generation allows for capital providers remuneration and funding of strategic growth investments despite windfall tax and supply chain disruption impact on working capital

Capital Expenditure (€m)



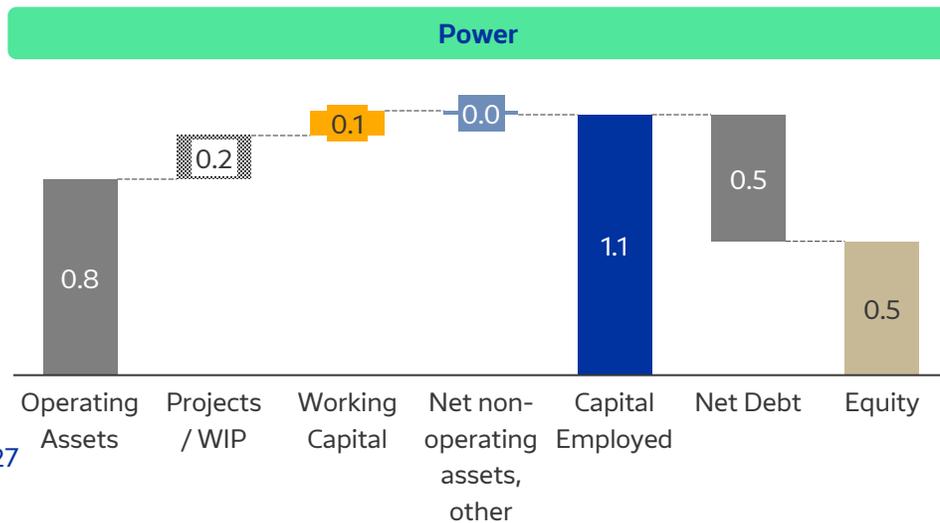
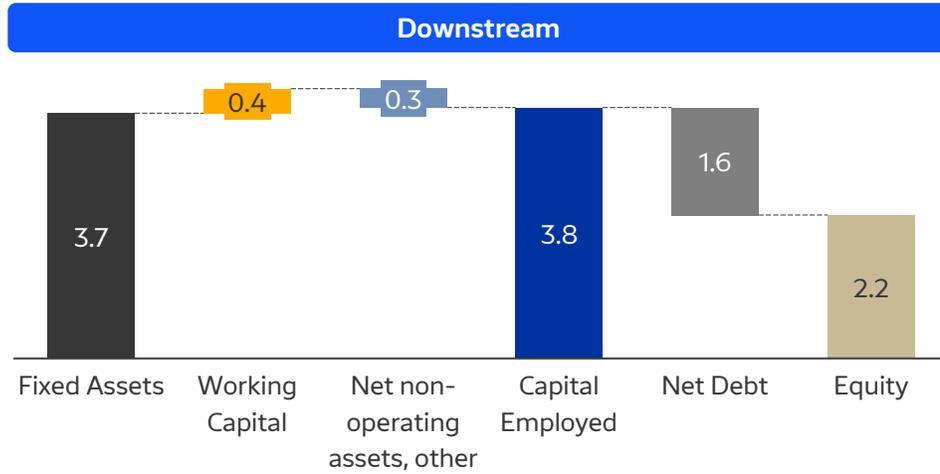
Net Debt bridge (€m)



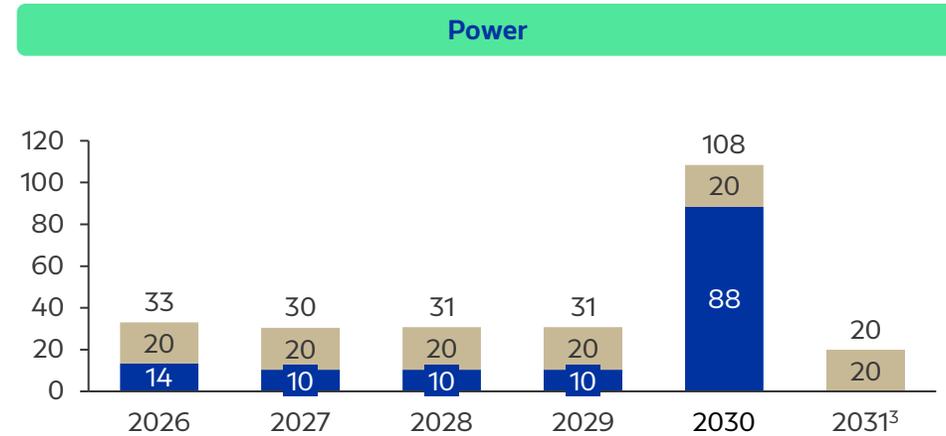
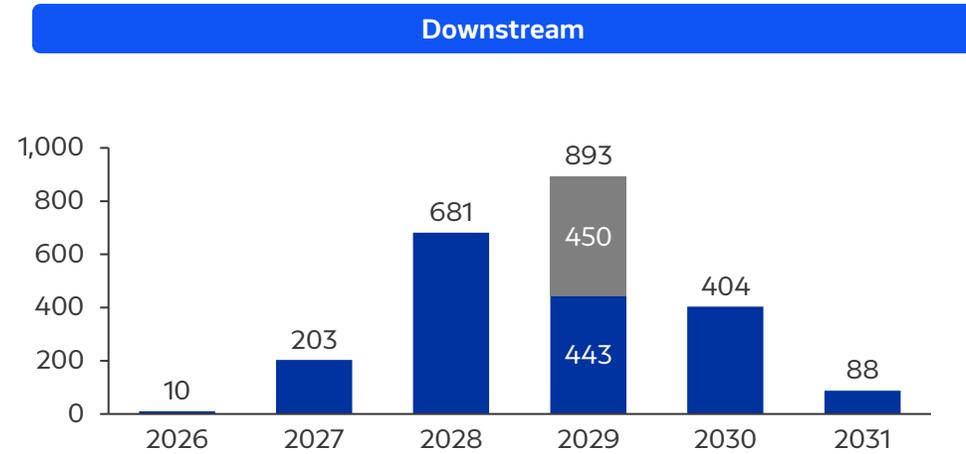
FY25 capital structure

Strong capitalization for both Group segments; Downstream business cash generation and capacity remain strong; Committed facilities in place for both Downstream and RES PF (total at ~€1bn), enable strategy implementation for growth and risk management

Capitalization by business (€bn)



LT / Committed Facilities Maturity^{1,2} (€m)



- Capital Markets
- Non-recourse PF
- Bank Loans

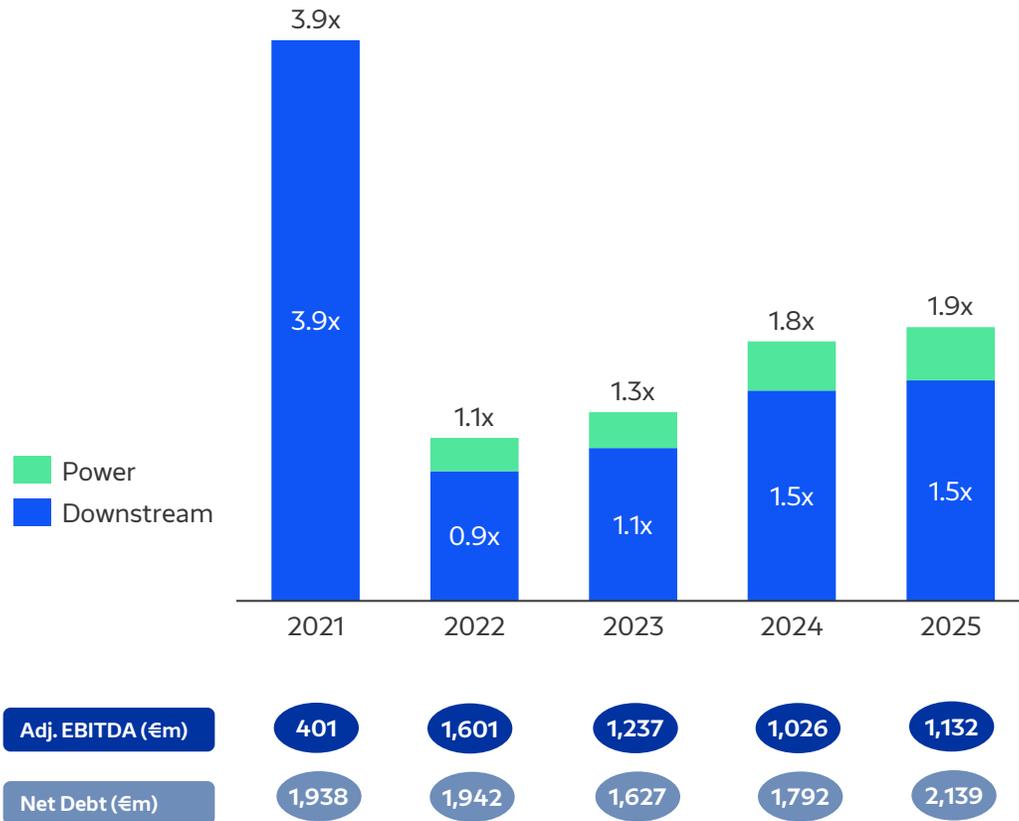
¹ Excluding Leases, ² Excluding RRF loans, ³ PF remaining balance of €193m from 2032 to 2042 and €70m bridging to be converted to PF during 2026



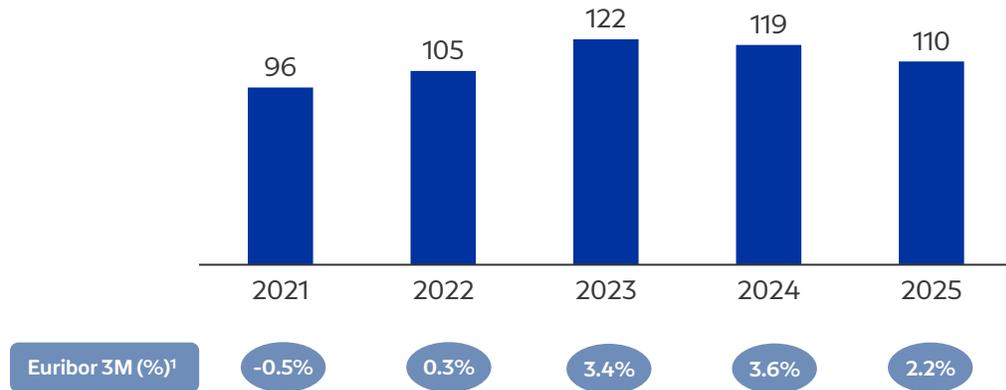
FY25 leverage and interest cost

Downstream leverage contained at low levels; Power business metrics improve as business grows; Strong performance of Eurobond since July 2024 issue, with yield tighter by >100 bps

Leverage (Net Debt / Adj. EBITDA)



Interest Cost (€m)



Yield to Maturity (%)²
HELLENiQ ENERGY 4.25% July 2029



¹ Annual averages, ² Mid Yield ³ 20 Feb 2026



4. Appendix



FY 25 Group Cash Flow

IFRS € MILLION	FY 2024	FY 2025
Cash flows from operating activities		
Cash generated from operations	1,009	909
Income and other taxes paid	(310)	(242)
Net cash (used in) / generated from operating activities	700	667
Cash flows from investing activities		
Purchase of property, plant and equipment & intangible assets	(434)	(574)
Acquisition of subsidiary	-	(183)
Disposal of Associate	-	194
Share capital increase of associates and joint ventures	(12)	-
Proceeds from disposal of property, plant and equipment & intangible assets	-	6
Cash and cash equivalents of acquired subsidiaries	7	44
Grants received	19	5
Interest received	13	19
Dividends received	2	2
Net cash used in investing activities	(405)	(487)
Cash flows from financing activities		
Interest paid	(127)	(123)
Dividends paid	(277)	(233)
Proceeds from borrowings	2,810	1,183
Repayment of borrowings & finance fees	(2,953)	(707)
Repayment of lease liabilities	(49)	(49)
Net cash generated from / (used in) financing activities	(596)	72
Net increase/(decrease) in cash & cash equivalents	(302)	252
Cash & cash equivalents at the beginning of the period	919	618
Exchange gains/(losses) on cash & cash equivalents	0	(12)
Net increase/(decrease) in cash & cash equivalents	(301)	252
Cash & cash equivalents at end of the period	618	858



Refining, Supply & Trading - Overview

Strong refining fundamentals and improved system operations lead to the highest quarterly profitability since 1Q23; Aspropyrgos full T/A in process

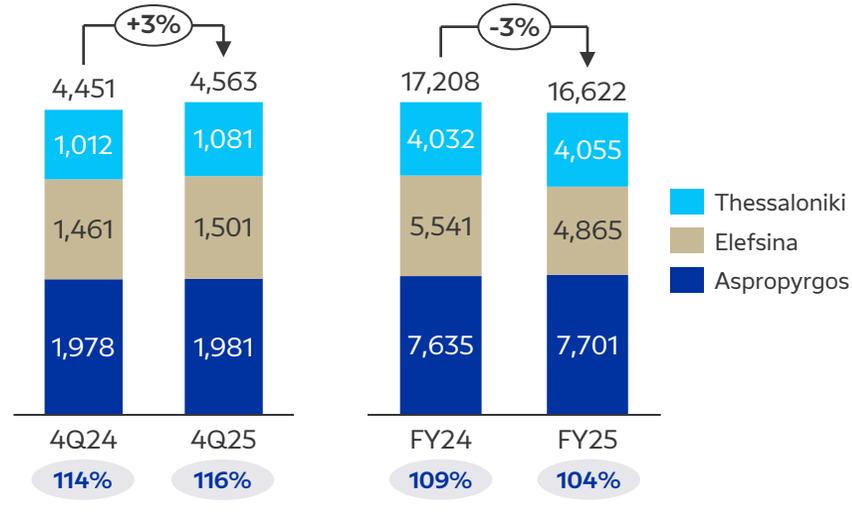
IFRS € MILLION	4Q 2024	4Q 2025	Δ%	FY 2024	FY 2025	Δ%
KEY FINANCIALS - GREECE						
Net Production (MT '000)	4,019	4,115	2%	15,420	14,957	(3%)
Net Production (kbpd)	327	335	2%	310	300	(3%)
Sales Volume (MT '000)	4,133	4,272	3%	16,286	15,617	(4%)
Sales Revenue	2,692	2,494	(7%)	11,348	9,584	(16%)
Adjusted EBITDA¹	232	330	42%	795	891	12%
Capital Expenditure	51	57	14%	175	252	44%
of which: Stay- in- Business & LT Maintenance	48	51	8%	163	242	48%
of which: Development	3	6	100%	11	10	(15%)
KPIs						
Average Brent Price (\$/bbl)	75	64	(15%)	81	69	(15%)
Average €/ \$ Rate (€1 =)	1.07	1.17	9%	1.08	1.13	5%
HP system benchmark margin \$/bbl (*)	5.1	10.9	-	5.3	7.5	42%
Realised margin \$/bbl (**)	11.5	20.7	80%	13.3	16.4	23%



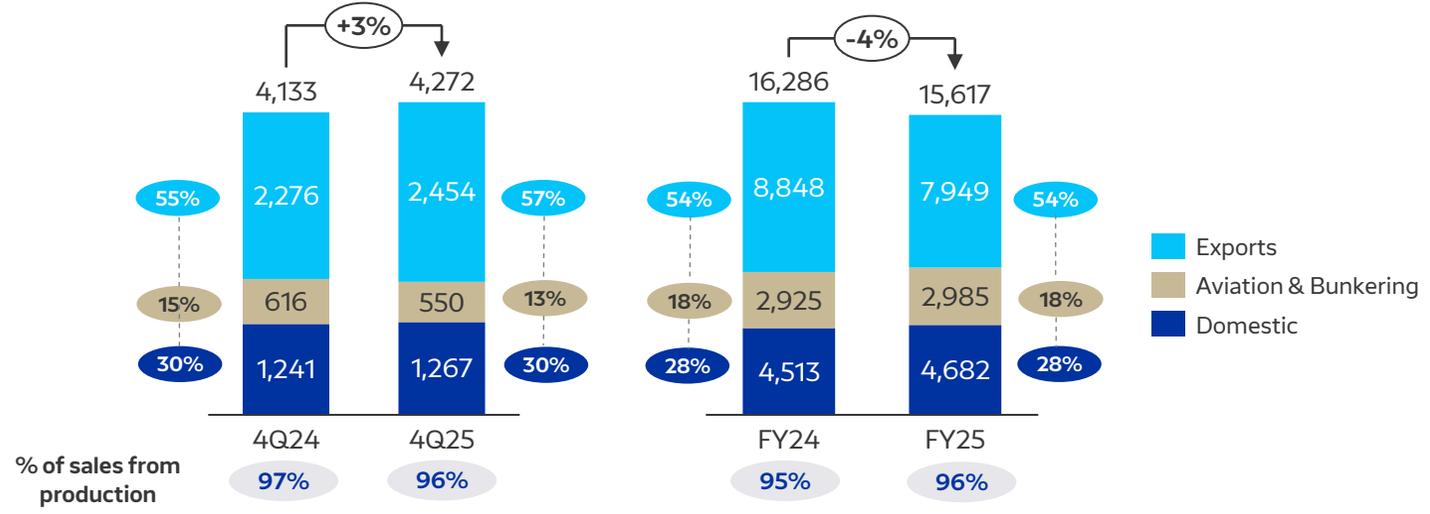
Refining, Supply & Trading – Operations and sales

Record-high quarterly production on high units availability, with increased exports share

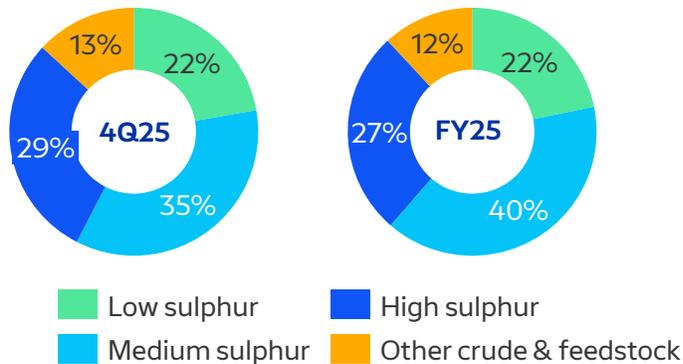
Gross production by refinery (MT'000)



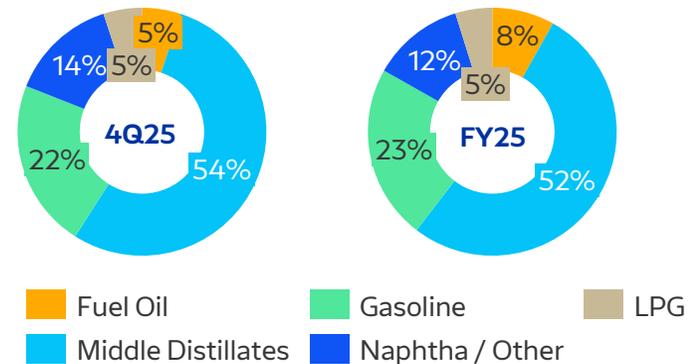
Sales mix** by market (MT'000)



Crude & feedstock sourcing (%)



Product yield (%)

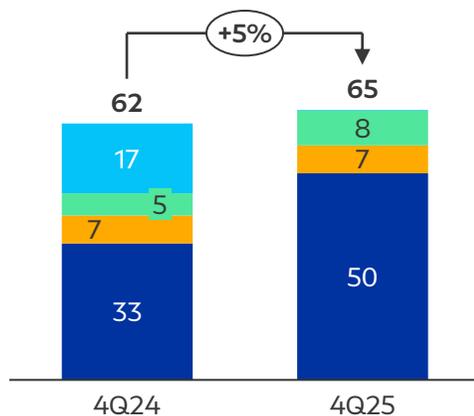


Petrochemicals

Historically lowest margins reflected in 4Q25 profitability; Petchems cycle remains soft on weak demand growth and significant oversupply following last few years' capacity additions

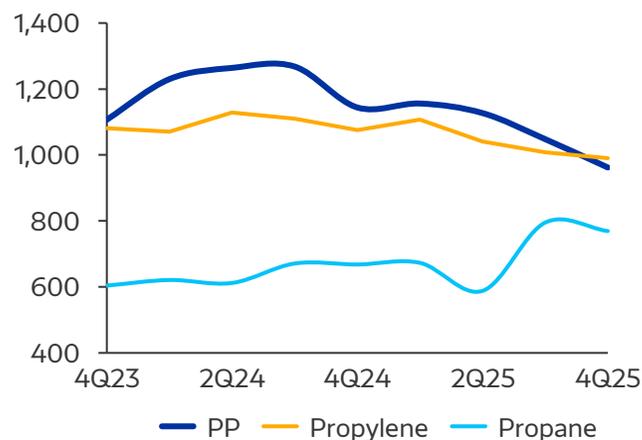
IFRS	4Q	4Q		FY	FY	
€ MILLION	2024	2025	Δ%	2024	2025	Δ%
KEY FINANCIALS*						
Volume (MT '000)	62	65	5%	262	279	7%
Sales Revenue	61	59	(3%)	300	284	(5%)
Adjusted EBITDA¹	2	-3	-	54	18	(67%)
KEY INDICATORS						
EBITDA (€/MT)	37	(45)	-	207	64	(69%)
EBITDA margin	4%	(5%)	-9 pps	18%	6%	-12 pps

Sales volumes (MT '000)

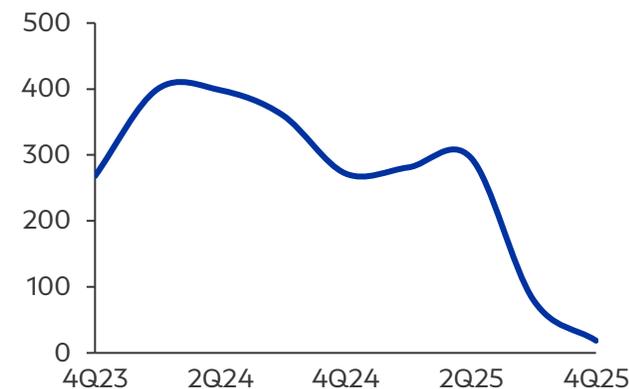


Others Solvents BOPP PP

Propane-Propylene-PP prices (\$/MT)



PP margin (\$/MT)



(*) FCC propane-propylene spread reported under petchems

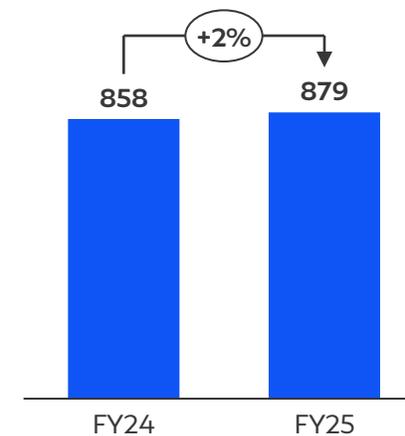
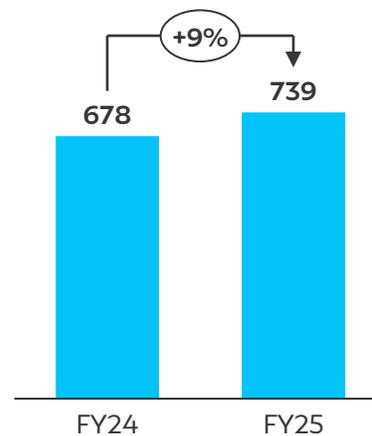
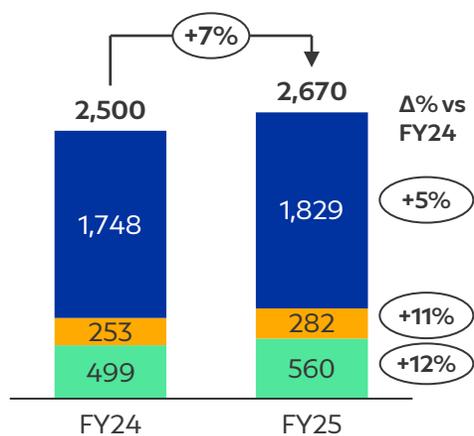


Domestic Marketing

Improved EKO performance on all fronts reflected in FY25 results

IFRS € MILLION	4Q	4Q	Δ%	FY	FY	Δ%
	2024	2025		2024	2025	
KEY FINANCIALS - GREECE						
Volume (MT '000)	972	980	1%	4,037	4,288	6%
Sales Revenue	722	691	(4%)	3,219	3,114	(3%)
Adjusted EBITDA*	(2)	8	-	49	71	46%
KEY INDICATORS						
Petrol Stations				1,583	1,557	(2%)

Sales Volume (MT '000)



Auto HGO Others

Aviation

Bunkers

* excluding one-offs

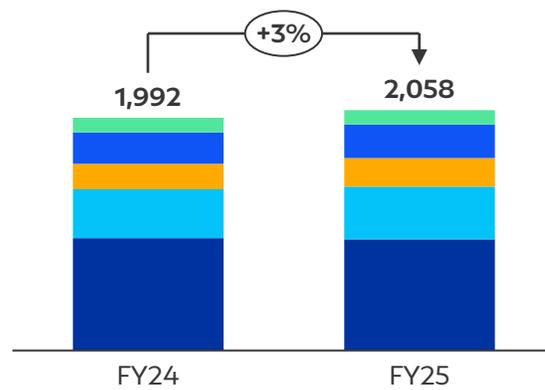


International Marketing

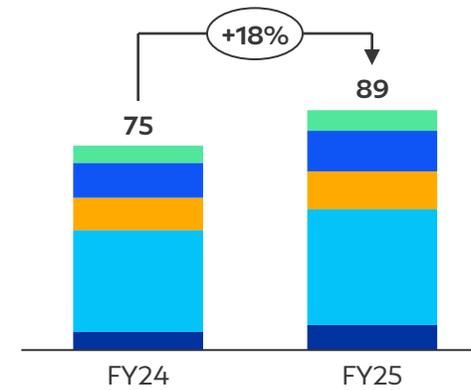
Expansion and ongoing improvements lead to record performance

IFRS € MILLION	4Q 2024	4Q 2025	Δ%	FY 2024	FY 2025	Δ%
KEY FINANCIALS - INTERNATIONAL						
Volume (MT '000)	479	542	13%	1,992	2,058	3%
of which: Retail Volume (MT '000)	196	228	16%	771	813	5%
Sales Revenue	437	468	7%	1,911	1,821	(5%)
Adjusted EBITDA*	15	18	19%	75	89	18%
KEY INDICATORS						
Petrol Stations				329	336	2%

Sales Volume per country (MT '000)



Adjusted EBITDA per country (€m)



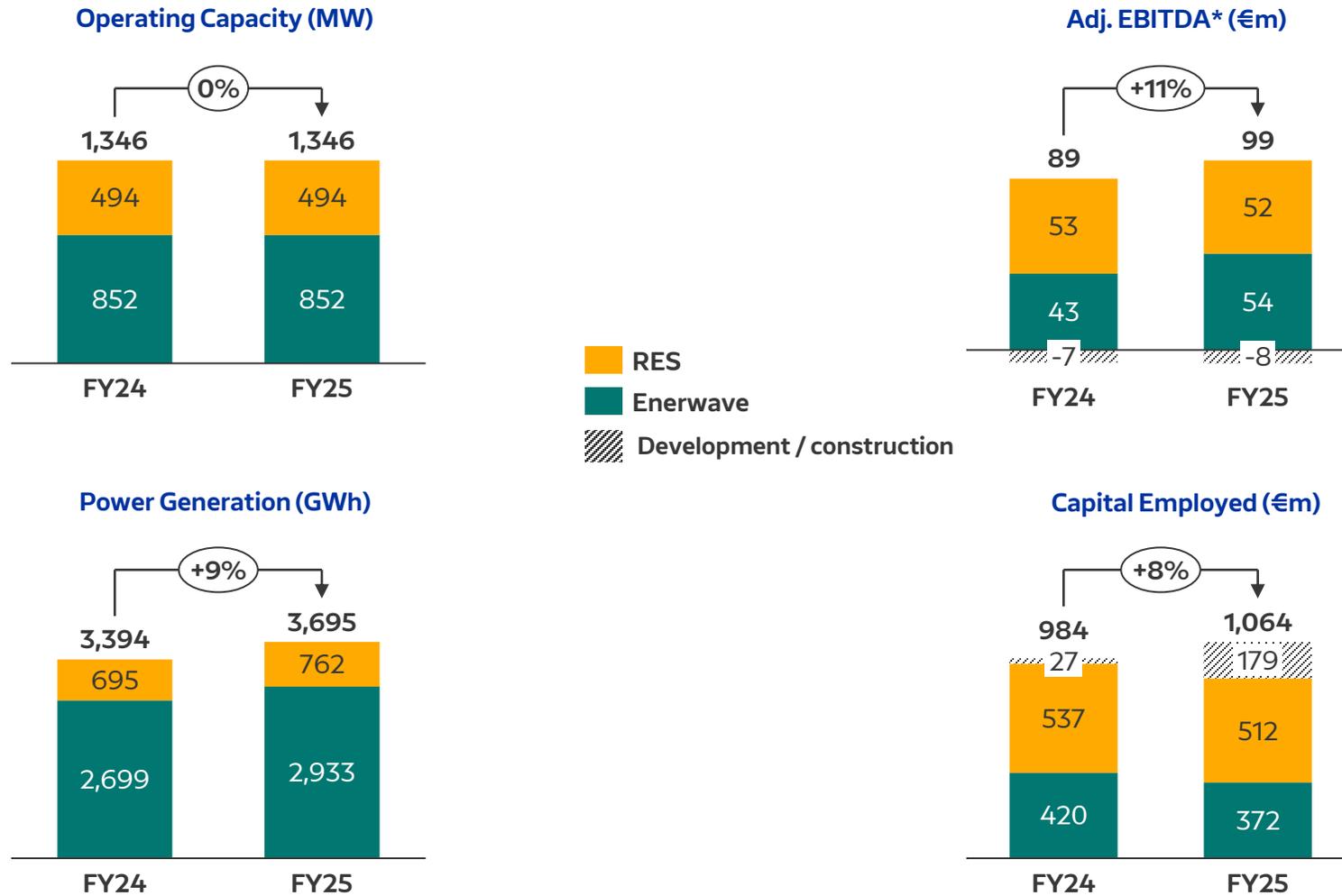
■ Serbia
 ■ Montenegro
 ■ Bulgaria
 ■ Cyprus
 ■ RNM

(*) excluding one-offs and inventory effect for OKTA



Power

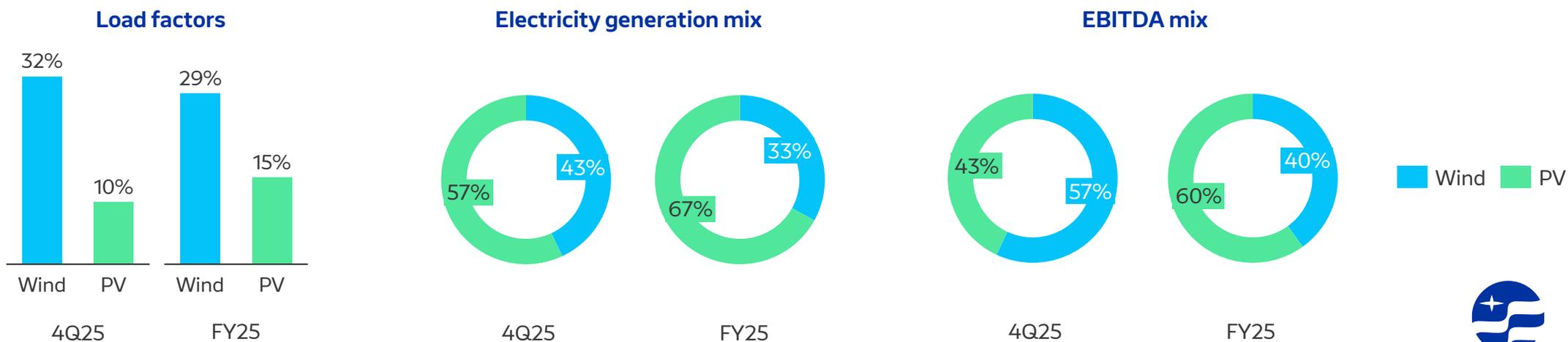
Improved performance driven by Enerwave on energy management contribution and commercial turnaround, while RES suffer increased curtailments and weather conditions



Renewables

Adverse weather conditions in both wind and PV and curtailments, as well as acceleration of development plan led to reduced 4Q profitability

IFRS € MILLION	4Q		Δ%	FY		Δ%
	2024	2025		2024	2025	
KEY FINANCIALS						
Installed Capacity (MW) *	494	494	0%	494	494	0%
Power Generation (GWh)	169	160	(5%)	695	762	10%
Sales Revenue	14	14	(3%)	60	64	7%
Adjusted EBITDA **	11	8	(27%)	46	45	(3%)
Capital Employed ³				563	691	23%
- Operating Projects				537	512	(5%)
- Projects under development				27	179	-
Capital Expenditure	100	96	(4%)	146	175	19%



(*) as of end-period (***) adjusted for one-offs



Enerwave

Improved supply performance in 4Q25 post rebranding and energy management lead to improved FY25 performance

IFRS	4Q	4Q		FY	FY	
€ MILLION	2024	2025	Δ%	2024	2025	Δ%
KEY FINANCIALS						
Net Production (GWh)	628	639	2%	2,699	2,933	9%
Sales Revenue	323	433	34%	1,261	1,560	24%
Adjusted EBITDA**	(2)	8	-	43	54	27%
Capital Employed				420	372	(11%)

Corporate identity

ELPEDISON relaunched as **Enerwave** on 12 Nov marking a key milestone in strategic transformation

Commercial policy

Redesigned commercial policy to enhance customer experience and introduce new products and solutions

Energy management

Integrated energy management and long-term offtake for RES assets



Notes

1. Calculated as Reported less the Inventory effect and other non-operating items, as well as the impact of quarterly accrual for estimated CO₂ net deficit*
2. Includes 35% share of operating profit of DEPA Companies and other associates adjusted for one-off / special items
3. Does not include IFRS 16 lease impact
4. Adjusted Net Income excludes Solidarity Contribution and other items

*Inventory effect applicable to RST and International Marketing (OKTA). CO₂ net deficit applicable only to RST



Alternative performance measures (not defined under IFRS)

- **Reported EBITDA**

Reported EBITDA is defined as earnings/(loss) before interest, taxes, depreciation and amortisation and is calculated by adding back depreciation and amortization to operating profit.

- **Adjusted EBITDA**

Adjusted EBITDA is defined as Reported EBITDA adjusted for: a) Inventory Effect (defined as the effect of the price fluctuation of crude oil and oil product inventories on gross margin and is calculated as the difference between cost of sales in current prices and cost of sales at cost) in the Refining, Supply & Trading segment and b) special items, which may include, but are not limited to, cost of early retirement schemes, write-downs of non-core assets and other special and non-operating expenses, in line with the refining industry practice. Adjusted EBITDA is intended to provide a proxy of the operating cash flow (before any Capex) in an environment with stable oil and products prices.

Reported EBITDA and Adjusted EBITDA are indicators of the Group's underlying cash flow generation capability. The Group's management uses the above alternative performance measures as a significant indicator in determining the Group's earnings performance and operational cash flow generation both for planning purposes as well as past performance appraisal.

- **Adjusted Net Income**

Adjusted Net Income is defined as the Reported Net Income as derived from the Group's reported financial statements prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board ("IASB"), as endorsed by the European Union, adjusted for post-tax inventory effect (calculated as Inventory Effect times (1- statutory tax rate in Greece) and other post-tax special items at the consolidated Group financial statements.

Adjusted Profit after Tax is presented in this report because it is considered by the Group and the Group's industry as one of the key measures of its financial performance.

- **Net Debt**

Net Debt is calculated as total borrowings (including "current and non-current borrowings" as shown in the statement of financial position of the Group financial statements) less "Cash & cash equivalents and restricted cash" and "Investment in Equity Instruments", as reflected in the Group's financial statements. It is noted that finance lease obligations are not included in the calculation.

- **Capital Employed**

Capital Employed is calculated as "Total Equity" as shown in the statement of financial position of the relevant financial statements plus Net Debt.

- **Gearing Ratio**

Gearing ratio is calculated as "Net Debt" divided by "Capital Employed", each as set out above. The Group monitors capital structure and indebtedness levels on the basis of the gearing ratio.

Glossary (1/2)

AGM	Annual General Meeting
BBL	Barrel
BCM	Billion Cubic Meters
BOPP	Biaxially Oriented Polypropylene
BPD	Barrels per day
BU	Business Units
C&I	Commercial & Industrial
CAPEX	Capital Expenditure
CCGT	Combined Cycle Gas Turbines
CCS	Carbon Capture and Storage
CDU	Crude Oil Distillation Unit
CONCAWE	Scientific/technical division of the European Refineries Association
CPC	Caspian Pipeline Consortium
CSO	Clarified Slurry Oil
CSR	Corporate Social Responsibility
DEDDIE	Hellenic Electricity Distribution Network
DEPA	Public Gas Corporation of Greece
DPS	Dividend per Share
E&P	Exploration & Production
EPS	Earnings per share
ESCO	Energy Service Company
ESG	Environment, Society & Governance

ETBE	Ethyl Tertiary Butyl Ether
EUA	European Union Allowance
FCC	Fluid Catalytic Cracking
FO	Fuel Oil
FXK	Flexicoker
FY	Full Year
G&G	Geological & Geophysical
GW	Gigawatt
HC	Hydrocracking
HELPE	HELLENIC PETROLEUM
HS	High Sulphur
HSE	Health, Safety & Environment
HSFO	High Sulfur Fuel Oil
IMO	International Maritime Organization
IPT	Initial Price Talk
KBPD	Thousand Barrels Per Day
KT	Kilo Tones
LNG	Liquified Natural Gas
LPG	Liquified Petroleum Gas
LS	Low Sulfur
LSFO	Low Sulfur Fuel Oil
M&A	Mergers & Acquisitions



Glossary (2/2)

MARPOL	International Convention for the Prevention of Pollution from Ships
MD	Middle Distillates
MGO	Marine Gasoil
MOGAS	Motor Gasoline
MS	Middle Sulfur
MT	Metric Tones
MW	Megawatt
NCI	Nelson Complexity Index
NG	Natural Gas
NOC	National Oil Companies
NOx	Nitrogen Oxide
OPEX	Operating Expenses
OTC	Over The Counter
PetChem	Petrochemical
PM	Particulate Matter
PP	Polypropylene
PPC	Public Power Corporation
PV	Photovoltaic
RAB	Regulated Asset Base
RES	Renewable Energy Sources

RNM	Republic of North Macedonia
ROACE	Return on Average Capital Employed
ROW	Rest of the World
RST	Refining, Supply & Trading
SMP	System Marginal Price
SOx	Sulphur Oxides
SPA	Sales and Purchase Agreement
SRAR	Straight Run Atmospheric Residue
SRFO	Straight Run Fuel Oil
T/A	(Refinery) Turnaround
TN	Tones
TSR	Total Shareholder Return
TTF	Title Transfer Facility (TTF) Virtual Trading Point
TWh	Terawatt hour
UCO	Unconverted Oil
VDU	Vacuum Distillation Unit
VGO	Vacuum Gas Oil
VLSFO	Very Low Sulphur Fuel Oil
Y-O-Y	Year-on-Year

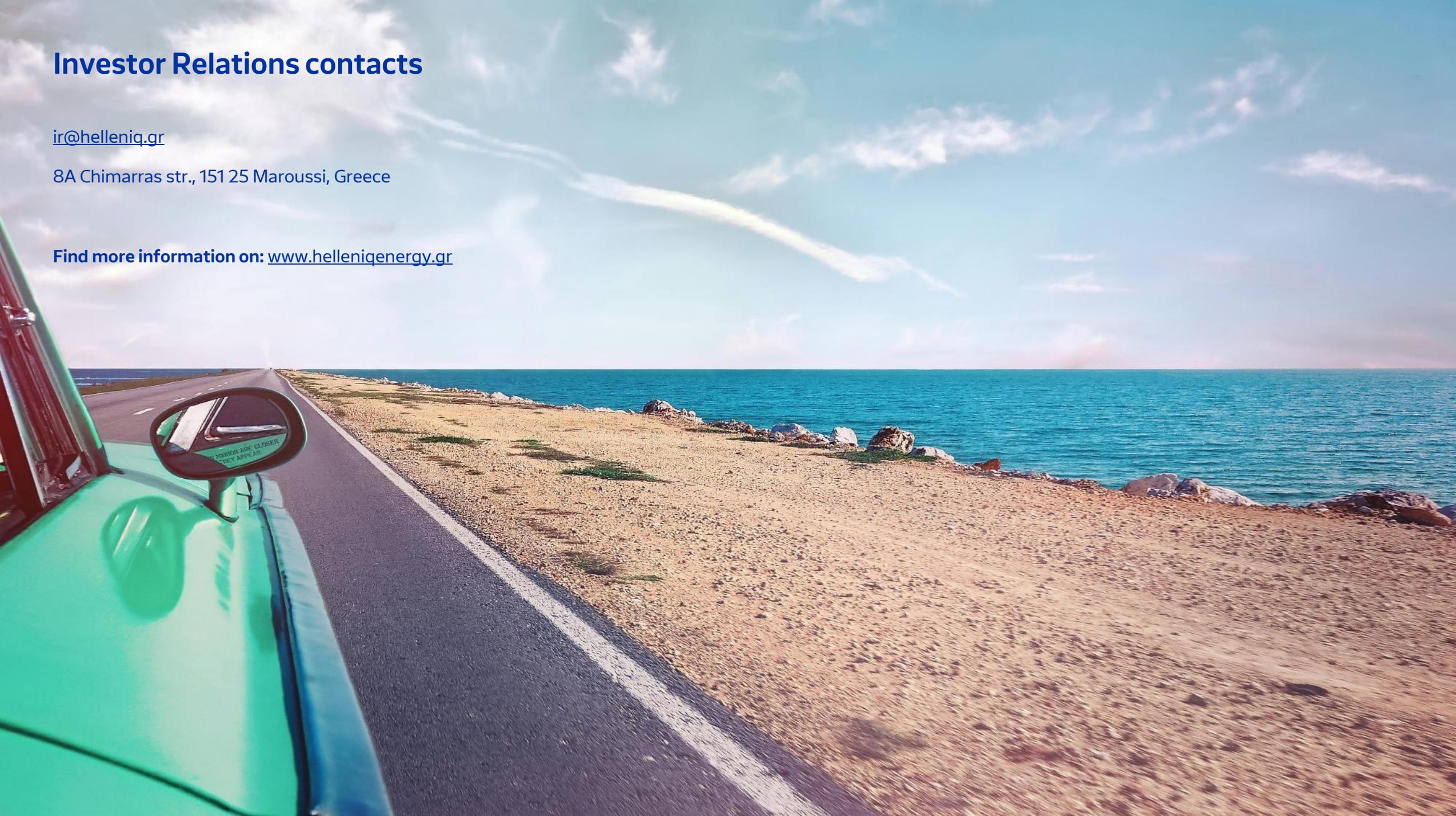


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✦ **Empowering Tomorrow**